## **CONSOLIDATED AUDITED RESULTS FOR YEAR ENDED 30 NOVEMBER 2015**

# PRESTIGE HOLDINGS LTD. A Restaurant Management Company

### Chairman's Report to Shareholders

#### TO OUR SHAREHOLDERS, EMPLOYEES, CUSTOMERS AND PARTNERS

I am pleased to report that in 2015 Prestige Holdings delivered a solid performance, as is indicated by our improved revenue and profitability. Additionally, we continued to reduce our long term borrowings and improve our working capital. Our Debt/Equity Ratio at the end of 2015 stood at a healthy 12:88.

After experiencing a difficult start to the year due to the impact of the new Minimum Wage on our costs and sales, we have been able, through strong cost management, product innovation and attractive value offerings, to deliver improved transactions and profit on operations. Our profit after tax also benefited from an improved effective tax rate.

Our restaurants in Trinidad and Tobago continue to suffer from significant labour problems but we have made some progress in 2015 through improved recruiting techniques and training programmes. Our expectation is that we will experience some improvement in labour availability in 2016 as the local economy slows due to depressed energy prices.

We completed 6 restaurant re-images in 2015, the most significant being our 3 TGI Friday's restaurants in Trinidad and our Pizza Hut Restaurant at Price Plaza, which are all now outfitted to the highest standards for those brands internationally. Additionally, we opened 1 new restaurant, Subway - Gasparillo which brought our average number of restaurants to 112, up from 111 in 2014.

#### CONSOLIDATED PERFORMANCE AND FINANCIAL CONDITION

Group revenue increased by 4% to \$963 million compared with \$922 million for 2014 and profit for the year and profit attributable to shareholders increased by 18% to \$59.5 million, up from \$50.3 million in 2014. Diluted earnings per share were 95.7 cents compared with 80.9 cents in 2014.

#### **OPERATIONS**

All of our brands experienced revenue growth except for TGI Friday's, which was as a result of the significant amount of days our restaurants were closed due to the above mentioned re-imaging. Despite those lost days, the brand delivered a solid performance. Our TGI Friday's restaurant in Jamaica, while still facing some challenges, delivered an improved performance and returned to profitability.

The revenue at our Subway brand was marginally better than prior year, but growth and profitability did not meet our expectations. Management is addressing the labour and operational challenges that this brand is experiencing in order to bring the customer experience and financial performance up to our expectations.

The star performers in 2015 were our KFC and Pizza Hut brands. Both delivered strong revenue and profit growth driven by exciting new products, excellent value promotions and great every day value.

#### DIVIDENDS

The Board recommends a final dividend of 22 cents per common share, which, with shareholder approval, will bring the total dividends payable for the financial year 2015 to 38 cents (2014 - 32 cents). The proposed final dividend will be paid on 17 May, 2016 to shareholders whose names appear on the Register of Members on 6 May, 2016.

#### OUTLOOK

Our company has had a history of constant and consistent reinvestment in our brands and assets. and while we expect that lower energy prices will adversely affect the Trinidad and Tobago economy in 2016 and beyond, we also take the view that our investment decisions are made with the long term health of the business in mind. Following on from our 6 image enhancements and 1 new restaurant in 2015, we have planned 7 image enhancements in the coming year as well as 6 new restaurants.

While we are positive on our expectations for 2016, it is very difficult for us to gauge the impact of the significant reduction in energy prices on our sector. We cannot expect to be immune from the effects that lower gas and oil revenues will have on our economy, but we do believe that the inevitable economic slowdown will ease the very tight labour market, which will bring operational and customer service benefits to our restaurants. We are also making great efforts to reduce the costs of inputs as well as devise innovative new products and value offerings to fuel growth.

#### ACKNOWLEDGEMENT

I would like to take this opportunity to thank our many loyal and hardworking employees. Your dedication and commitment is greatly appreciated and is reflected in the solid performance that our company enjoyed this year.

I would also like to thank the management who have demonstrated strong leadership, passion and dedication for our company and the people that work with and for them. I also wish to express my gratitude to my fellow Directors who have consistently provided wise council to both the management and me.

Finally I would like to thank our customers and shareholders, both of whom we are here to serve. Your continued support and confidence in our company are greatly appreciated.

Christian E. Mouttet Chairman 26 January 2016

CONSOLIDATED		Twelve (12) Months to 30 November 2015	Year ended 30 November 2015	Year ended 30 November 2014
INCOME STATEMENT		% Increase	(AUDITED)	(AUDITED)
			\$ '000	\$ '000
Notes:	Revenue Cost of sales	4%	962,562 (611,864)	921,802 (589,641)
<ol> <li>The Consolidated Financial Statements include the activities of Prestige Holdings Limited, the Parent Company (KFC, Pizza Hut</li> </ol>	Gross profit Other operating restaurants expenses Administrative expenses Other income	6%	350,698 (200,214) (63,370) 1,428	332,161 (191,111) (59,039) 1,919
and Subway), Weekenders Trinidad Limited (TGI	Operating profit		88,542	83,930
Fridays Trinidad) and Prestige Restaurants	Finance costs - net		(8,370)	(12,053)
Jamaica Limited (TGI Fridays Jamaica).	Profit before income tax	12%	80,172	71,877
2. The accounting policies used	Income tax expense		(20,670)	(21,610)
in preparation of the twelve (12) months results are	Profit for the year		59,502	50,267
consistent with those used in the Consolidated Audited	Profit attributable to:			
Financial Statements for the year ended 30 November 2014.	Owners of the parent company	18%	59,502	50,267
	Basic earnings per share (exclusive of ESOP shares) Diluted earnings per share (exclusive of ESOP shares)	18%	96.0 cents 95.7 cents	81.4 cents 80.9 cents



CONSOLIDATED







CONSOLIDATED BALANCE SHEET	ASSETS	30 November 3 2015 (AUDITED) \$ '000	30 November 2014 (AUDITED) \$ '000	CONSOLIDATED CASH FLOW STATEMENT	Cash flow from operating activities	30 November 2015 (AUDITED) \$ '000	2014 (AUDITED) \$ '000
	Property, plant and equipment Other non-current assets Current assets	264,125 71,690 145,905	262,080 72,365 133,008		Cash generated from operations Interest paid Income tax paid	132,142 (8,370) (20,922)	123,628 (12,053) (21,051)
	Total assets	481,720	467,453		Net cash generated from operating activities Investing activities Financing activities	102,850 (44,905) (43,738)	90,524 (25,757) (62,931)
	EQUITY AND LIABILITIES	22,830	22,009		Net increase in cash and cash equivalents	14,207	1,836
	Equity-settled arrangements Retained earnings	22,030  207,356	5,497 162,468		Cash and cash equivalents at the beginning of the ye	ear 57,315	55,479
	Other reserves Other equity instrument Unallocated shares held by ESOP Non current liabilities Current liabilities	18,110 15,000 (1,350) 99,229 120,545	18,404 25,000 (2,125) 115,327 120,873	CONSOLIDATED STATEMENT OF	Cash and cash equivalents at the end of the year	71,522 30 November 2015	2014
	Total equity and liabilities	481,720	467,453	COMPREHENSIVE	Profit for the year Other comprehensive income/(loss): Items that will not be reclassified to profit or loss	(AUDITED) \$ '000 59,502	(AUDITED) \$ '000 50,267
	alet.	Alex	J		Remeasurements of post employment benefit oblig Items that may be subsequently reclassified to profit o Currency translation differences Total comprehensive income for the year		(78) (97) 50,092
			-		<b>Attributable To:</b> Owners of the Parent Company	59,656	50,092

	Share Capital Equity-settled Arrangements		Other Equity Instrument	Other Reserves	Retained Earnings	Total	Unallocated Shares Held by ESOP	Tota Equity	
	<b>\$ '000</b> 21,739	4	<b>\$ '000</b> 50,000	<b>\$ '000</b> 18,501	<b>\$ '000</b> 130,937	<b>\$ '000</b> 226,674	<b>\$ '000</b> (4,644)	<b>\$ '000</b> 222,030	
					50,267	50,267		50,267	
oligations				(97)	(78)	(97) (78)		(97) (78)	
-				(97)	50,189	50,092		50,092	

STATEMENT OF		Ar		Equity Instrument	Reserves	Earnings	Iotai	Held by ESOP	Equity
CHANGES IN	Balance at 1 December 2013	<b>\$ '000</b> 21,739	<b>\$ '000</b> 5,497	<b>\$ '000</b> 50,000	<b>\$ '000</b> 18,501	<b>\$ '000</b> 130,937	<b>\$ '000</b> 226,674	<b>\$ '000</b> (4,644)	<b>\$ '000</b> 222,030
EQUITY	Comprehensive income Profit for the year					50,267	50,267		50,267
	Other comprehensive loss								
	Currency translation differences				(97)		(97)		(97)
	Remeasurement of post employment benefit obligations Total comprehensive income/(loss) for the year				(97)	(78) 50,189	(78) 50,092		(78) 50,092
	Transactions with owners								
	Proceeds from shares issued	270					270		270
	Shares allocated during the year							2,519	2,519
	Redemption			(50,000)			(50,000)		(50,000)
	Proceeds from issue Dividends for 2013			25,000			25,000		25,000
	-Paid 15 cents per share Dividends for 2014					(9,327)	(9,327)		(9,327)
	-Paid 15 cents per share					(9,331)	(9,331)		(9,331)
	Total transactions with owners	270				(18,658)	(43,388)	2,519	(40,869)
	Balance at 30 November 2014	22,009	5,497	25,000	18,404	162,468	233,378	(2,125)	231,253
	Balance at 1 December 2014	22,009	5,497	25,000	18,404	162,468	233,378	(2,125)	231,253
	Comprehensive income								
	Profit for the year					59,502	59,502		59,502
	Other comprehensive income/(loss)								
	Currency translation differences				(294)		(294)		(294)
	Remeasurement of post employment benefit obligations Total comprehensive income/(loss) for the year				(294)	<u>448</u> 59,950	448 59,656		<u>448</u> 59,656
	Transactions with owners								
	Proceeds from shares issued	821					821		821
	Shares allocated during the year							775	775
	Redemption			(10,000)			(10,000)		(10,000)
	Transfer of expired share based payments		(5,497)			5,497			
	Dividends for 2014 -Paid 17 cents per share					(10,583)	(10,583)		(10,583)
	Dividends for 2015 Roid 16 contro por chara					(0.076)	(0 07e)		(0.07e)
	-Paid 16 cents per share Total transactions with owners	821	(5,497)	(10,000)		<u>(9,976)</u> (15,062)	(9,976) (29,738)	775	(9,976) (28,963)
	Balance at 30 November 2015	22,830							